Team SYS-ED

From:	"Clive D. Poole" <Clive.Poole@microfocus.com>
To:	"Shapiro, David" <dshapiro@sysed.com>
CC:	
Sent:	2006/04/03 Mon PM 04:54:57 EDT
Subject:	Telephone Consultation - DOS / VSE

Hello David,

I have had a look at the information that you sent and it looks like your course covers the topics that I'm interested in.

I'm not sure about the time-frame yet but I'd anticipate sometime Late

April to early June for about 6 to 8 people, probably in our Wayne (near Philadelphia) or Rockville (near Washington DC) offices.

Could you give me a call to discuss?

thanks

Clive Poole
xxx xxx xxxx

-----Original Message-----
> From: dshapiro@sysed.com [mailto:dshapiro@sysed.com]
> Sent: Saturday, April 01, 2006 12:12 AM
> To: Clive D. Poole
> Subject: DOS / VSE Comprehensive Course Outline Request
>
> Mr. Poole:
>
> Enclosed forthwith is the information that you requested.
>
> That course is only offered on a private basis at the client location.
>
> What is the time frame for the training?

> How many people require the training?

> I would welcome the opportunity to provide have our systems
> consultant/curriculum manager contact you and discuss your specific
> training needs and operational objectives.
>
> SYS-ED
>
> David Shapiro
> Voice: 212-564-9147,48,49
> FAX: 212-967-3498
> www.mainframetrainingbysysed.us

Mr. Poole:

It is the recommendation of David Silverberg, Jonathan Clarke, and myself that the course be three days in duration for the following reasons:

1 -   Need to understand what VSE is doing with both JCL and JECL.

2 -   Examination of the interface between POWER and the editor.

Moreover, we are operating under the assumption that these will be experienced MVS people who will be attending this training session and based upon past experience there will be both a large number and variety of questions.

FYI, we have taught educational consultancy level courses for software developers from IBM who were considering developing a product with comparable functionality to Compuware's File-AID (5 years ago, CET instructor placement for LearnQuest) and for Serena Software (2005) who were evaluating product and maintenance possibilities with IBM's IMS system software. At both locations we executed confidentiality agreements. However, I can ascertain whether it would be possible to provide direct e-mail references.

Our charges for conducting the training would be:

2 - day course = $3990
3 - day course = $5985

There will be an incremental charge as follows:

Class Size: 7 – 12 students
• $495 per student

Class Size: 13 or more students
• $295 per student

The client organization would also be responsible for the instructor's actual travel and living expenses from New York city in the United States and South Croyden, Surrey (Heathrow or Gatwick airports) for Europe.

From our perspective, it would be preferable if a single instructor taught the course(s). Do you require a total of two courses; one in North America and another in Europe? Or a single course on one continent?

Thank you for considering SYS-ED.

SYS-ED

David Shapiro
http://www.sysed.com/biography/davidshapiro.htm