David Shapiro

From: David Silverberg [dsilverberg@sysed.com]

Sent: Tuesday, May 10, 2011 1:55 PM

To: dshapiro@sysed.com

Subject: [Fwd: Mainframe Skills training from Basic to Junior skills set]

Attachments: untitled-[1.2]; image001.png

----- Original Message ------ Subject: Mainframe Skills training from Basic to Junior skills set

From: "Briley, Bob (MF Automation DBMS STS)" <bob.briley@hp.com>

Date: Tue, May 10, 2011 12:42 pm

To: "dsilverberg@sysed.com" <dsilverberg@sysed.com>

David:

Thanks for the call back, here is the information I talked to you about. Let me know if you need anything else to assist you in answering the questions. I am in need of a general cost, length of the program, how many have you sent through the programs today.

We are currently reviewing a program to train college level graduates or operation types into a mainframe system programming job in various disciplines within mainframe. This would have to be a ground floor approach as college grads even if they took a few mainframe classes would not have the basis to general knowledge needed to excel in the field without the added level of training I am mentioning.

zOS

CICS

DB2

IMS

MQ

IDMS ADABAS

Automation

Network

The training program that I am in search of would encompass the following:

An introduction to Mainframe terms, technology and overall functionality required in the above capabilities.

Utilizing a class type environment and a set program (e.g. 100 days), that would development of basic skills (Review the word document attached)

Need to be able to address trainees in either classroom or remote locations across the globe. (USA, Canada, AMEA (Europe, Middle East, Africa), APJ (Asia Pacific, Japan), Panama, Brazil

So addressing time zones, language, smaller groups in the remote areas would be the challenges

Trainees should be accessed via a formal certification of skills acquired

What we need to understand:

Do you have a designed program by discipline (ref the areas above)? Can you address the multiple locations, time zones, and language issues? Provide us with an estimate of cost on a per student basis? References?

If you can address what is the timing of your scheduled classes, will there be minimal class sizes or start dates that have to align to your schedule?

How many instructors do you have?

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